

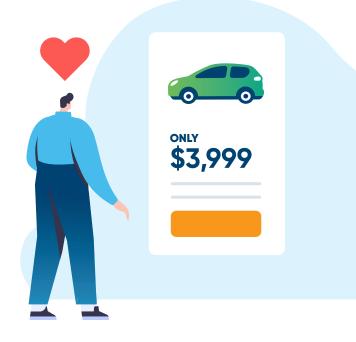


Gas guzzler or money guzzler

Buying a car is a huge financial commitment – so it can't hurt to ask five questions before splurging on your four-wheeled ferry.

Avoid Speed Traps Don't get sucked in by the ads.

Often dealers advertise the manual price, sometimes without floor-mats, oh and you wanted a steering wheel? That's extra. Understand what the total driveaway price is (including tax, registration fees and dealer charges) so you can compare correctly.



\$3,567 \$3,540 \$4,999

Shop around If you're looking for a 'trade in' get a feel for what your car is worth, a quick scan of the classifieds will help. Approach multiple dealerships so you get the best trade in price for your car.

Check the speedo Now you know the trade in value and the total car cost make sure you include the insurance, the fuel, the servicing costs. Work them out as monthly estimate.





New or old A car loses value the second it drives out of the showroom but it might come with locked in servicing costs.

Ks and Cost – hit the break or the skinny pedal?

Ask yourself - is this the most effective transport investment?



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